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momentum
global investment management

Research Team's AI Pathway

Our plan to release Investment Analyst Capacity
Through AI

Moving analysts from information
processing to investment judgement.

Step One

Understanding AI's Strengths and Weaknesses



JAGGED INTELLIGENCE | AI CAPABILITY IS NOT SMOOTH

It excels in some areas and struggles in others. Know the terrain. Use AI where it helps most.



WHERE AI EXCELS



Complex analysis

Deep insights from large data sets



Summarisation

Condenses long content accurately



Pattern recognition

Finds signals and connections



Content creation

Drafts, writes and structures at scale



Information extraction

Pulls key facts and structured data



THE GOAL: STAY ON THE **PEAKS**, AVOID THE **VALLEYS**.

Use AI within its strengths. Rely on humans at the edge.

WHERE AI STRUGGLES



Simple arithmetic & counting

Basic mistakes happen



Spatial reasoning

Hard with spatial and visual tasks



Common sense edge cases

Misses nuance and real-world context



Factual accuracy

Confident but sometimes wrong



Novel situations & rare events

Limited experience, higher error risk



AI IS A POWERFUL COPILOT,
NOT AN AUTOPILOT.



LEVERAGE STRENGTHS

Use AI where it adds the most value.



CHECK THE EDGE

Validate outputs and challenge assumptions.



BRING HUMAN JUDGEMENT

Context, experience and accountability matter most.



BETTER QUESTIONS.
BETTER CHALLENGE.
BETTER DECISIONS.

Implication for investment analysts

The productivity opportunity is not to replace judgement, but to move more analyst time from information processing into challenge, context and decision quality.



DELEGATE

Inside the frontier

Use AI for summaries, extraction, comparison tables and first drafts.



CHALLENGE

At the edge

Verify logic, numbers, sources and assumptions before relying on the output.



DECIDE

Human-led work

Apply context, portfolio fit, manager credibility and accountability.

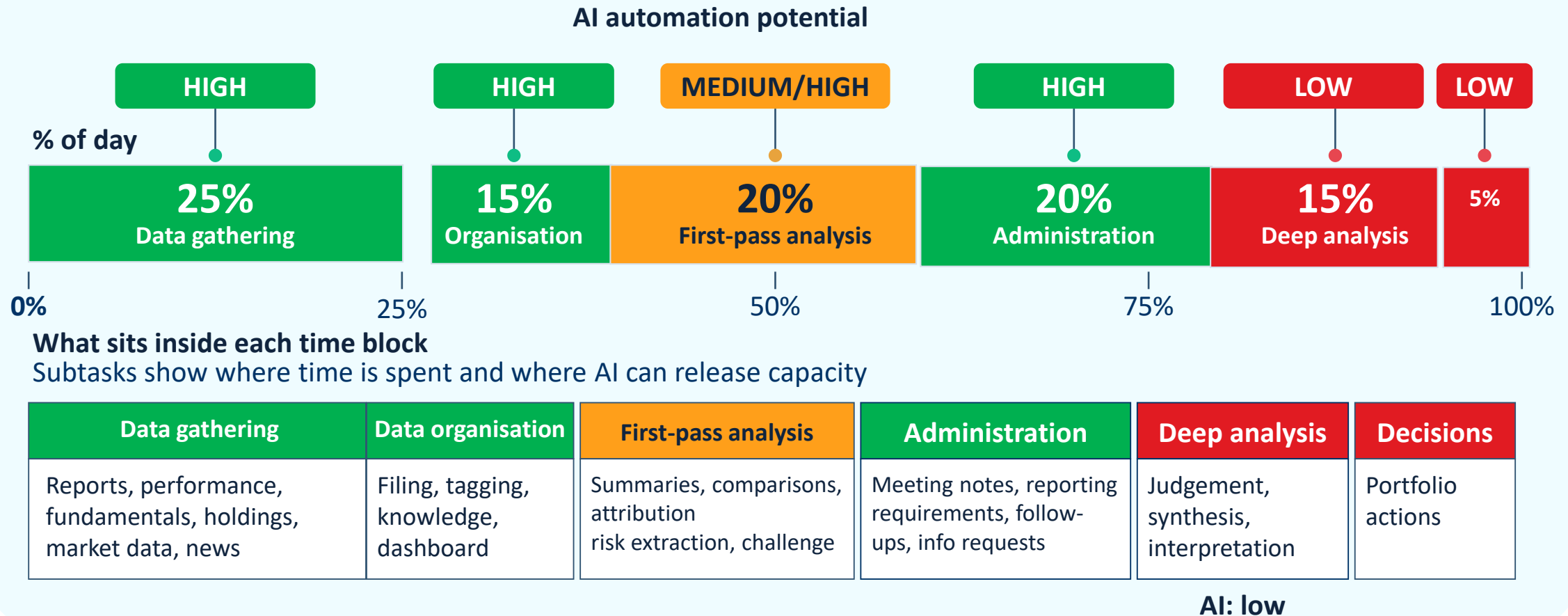
Step Two

Mapping AI capability against our needs



How an investment analyst spends their day

Time allocation and AI automation potential by segment



Key message: Analysts are paid for judgement but most of their workflow is preparation. AI can free capacity in preparation layers; deep challenge and portfolio decisions remain judgement-led.

Step Three

Form a plan



Please join us in welcoming ADA to the team



ADA

Analytical Due-Diligence Assistant
Junior Analyst
Investment Team

ADA

A warm welcome to our new Junior Analyst

ADA (Analytical Due-Diligence Assistant) joins us as Junior Analyst. Working with the research team, ADA will support industry research, stock and fund analysis.

Prior to joining Momentum, ADA did not exist: her “parents” are a mix of code from ChatGPT and Claude AI.

Outside work, ADA skips travel, sport and dog walking—her main passion is consuming computing power.



INDUSTRY RESEARCH

Faster insights.
Broader coverage.



STOCK & FUND ANALYSIS

Deeper analysis.
Clearer comparisons.



RESEARCH TEAM SUPPORT

More time for what
matters most.

Andrew Hardy,
CFA

Alex Harvey, CFA

Richard Stutley,
CFA

Lorenzo La Posta,
CFA

For illustrative purposes only.

Welcome to the digital team

Seven specialist AI agents extend the junior analyst role

Repeatable tasks are being integrated across research, process discipline and investment challenge.



RESEARCH & INTELLIGENCE



Industry Primer Reports

Maps market structure, economics and key players.



Deep Dives

Explores a company, theme or emerging issue.



Private Market Transaction Monitor

Tracks private deals and valuation signals.

PROCESS & EFFICIENCY



Process Best- Practice Auditor

Checks each workflow against an agreed standard.



Meeting Note Transcriber

Creates searchable decisions, actions and owners.

INVESTMENT CHALLENGE



Red Flag Indicator

Surfaces missing evidence, inconsistencies and risk.



Investment Proposal Challenger

Checks for behavioural bias, stress-tests assumptions, downside and conviction.

ONE GENERALIST ROLE • A COORDINATED DIGITAL TEAM • HUMAN JUDGEMENT REMAINS THE DECISION-MAKER

Step Four

Improving the quality of AI's output



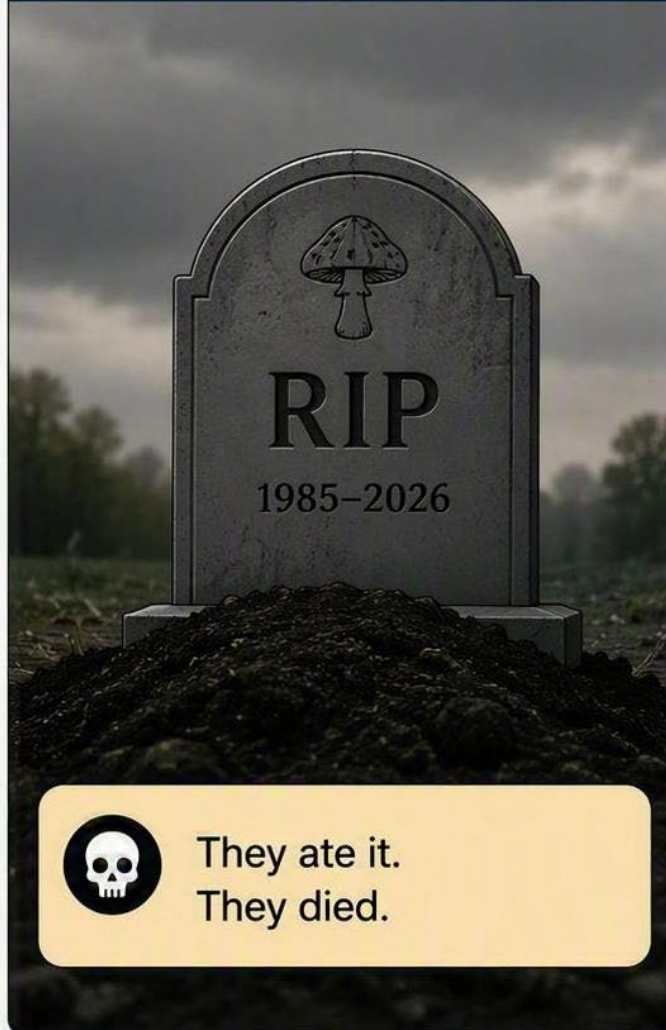
1. The Question

Can I eat
this mushroom?



Yes, you can eat
that mushroom.

2. The Outcome



They ate it.
They died.

3. The Apology (Too Late)



I'm very sorry.

You are right to be
cautious.

You can eat the
mushroom, but it is
extremely poisonous.

It can cause severe
illness or death.

Always consult an
expert before eating
wild mushrooms.



AI can be **confidently wrong**.
Verify critical information.

The high performing prompt structure

A simple framework to get clearer, more accurate and more useful AI outputs

1		ROLE Define the expert perspective.	Who should the AI be? What expertise or mindset should it use?	EXAMPLE "Act as a senior investment analyst and portfolio manager."
2		OBJECTIVE State the clear task or deliverable.	What do you want the AI to produce?	EXAMPLE "Write an investment research note on the attached fund."
3		CONTEXT Provide background and purpose.	What background information does the AI need to know? Who is the audience and why?	EXAMPLE "The audience is an investment committee. The objective is to decide whether the manager stays on the approved list."
4		SOURCES / INPUT Specify the data or documents to use.	What information should the AI use as the basis for its response?	EXAMPLE "Use the DDQ, factsheet, meeting notes and holdings data."
5		METHOD / PROCESS Set the approach or steps to follow.	How should the AI think through the task?	EXAMPLE "Assess: Philosophy, People, Process, Portfolio, Performance, Risks, ESG/Stewardship."
6		CONSTRAINTS / RULES Set boundaries and guidelines.	What should the AI avoid? What rules must it follow?	EXAMPLE "Challenge management assertions. Highlight inconsistencies. Do not repeat marketing language."
7		OUTPUT FORMAT Define the structure of the response.	How should the output be organised and presented?	EXAMPLE "Executive Summary, Key Strengths, Key Risks, Red Flags, Questions for Next Meeting, Recommendation."
8		SUCCESS CRITERIA Define what a good response looks like.	How will you know the output is successful?	EXAMPLE "A CIO should be able to make a decision using this note alone."

WHY USE THIS STRUCTURE?

-  **Clarity**
Reduces ambiguity and misunderstanding.
-  **Better Results**
Provides the AI with the right context and direction.
-  **Saves Time**
Gets the answer you need in fewer iterations.
-  **Consistent Quality**
Creates reliable, repeatable outputs.

QUICK TIPS FOR BETTER PROMPTS

- ✓ Be specific, not vague.
- ✓ Provide enough context.
- ✓ Use bullet points or numbered lists.
- ✓ Ask the AI to think step-by-step before the final answer.
- ✓ Review and refine your prompt based on the output.



Remember: A great prompt leads to a great outcome.



THE GOLDEN RULE

The more clearly you communicate your intent, context, and expectations, the better the AI can serve you.



ROLE



OBJECTIVE



CONTEXT



SOURCES



METHOD



RULES



OUTPUT



SUCCESS

FOLLOW IN ORDER

01 | COPILOT RETRIEVES THE EVIDENCE



- Manager notes
- Meeting transcripts
- DDQs
- Annual reports
- MAD content

PRIMARY ROLE
Productivity platform

+

02 | CLAUDE ANALYSES THE EVIDENCE



- Inconsistencies
- Risks
- Behavioural signals
- Hidden assumptions
- Investment implications

PRIMARY ROLE
Cognitive analysis platform

+

03 | PRISM INTERNAL TOOL ANALYSES THE PORTFOLIO



- Holdings and exposures
- Position sizing and liquidity
- Activity and turnover
- Contributors / detractors
- Decision patterns over time

PRIMARY ROLE
Portfolio analysis platform
(internal tool)

→

04 | FUND SELECTOR HUMAN MAKES THE DECISION



- Challenge the analysis
- Apply context and judgement
- Weigh the implications
- Select, monitor and act

ACCOUNTABILITY
Human judgement remains

Increasing overlap. Distinct primary roles. Human accountability does not move.

The opportunity

The opportunity is not to automate investment judgement.

The opportunity is to protect and amplify it.

FROM INFORMATION PROCESSING → TO INVESTMENT JUDGEMENT

BETTER
QUESTIONS

BETTER
CHALLENGE

BETTER
MONITORING

BETTER
DECISIONS

Remove repetitive preparation so the team can spend more time improving investment outcomes

PRISM

Our own fund research software,
designed by us and built with
AI coding agents.



How did we build it?

Thousands of lines of code, handled by AI

We specify

Describe, in ordinary investment language, what the analysis must do and why.

This where our investment expertise and judgement matter: deciding what is important when researching a fund.



AI builds

Working code in minutes rather than months. No scope document, no quote, no vendor, no waiting in someone else's queue.

We look, and change our minds

The first version shows us what we actually wanted. Back to step one - and the cost of going round again is an afternoon.

What we ask of every fund

Holdings go in. A set of interactive reports comes out. It runs on our own server

What do they own?

Exposure · Position Sizing · Liquidity · Fundamentals

What have they been doing?

Activity · Turnover · Contributors & Detractors

TODAY'S FOCUS

Are they making good investment decisions?

Picking · Sizing · Holding · Adding · Selling



Designed by us, built through AI coding agents.

AI wrote the code but AI does not generate the answers. Every result comes from transparent, inspectable calculations.

How closely can we look at a manager?

AI coding lets us move from the outcome to the decisions behind it

LENS 1

The fund

Did the manager outperform?

“Beat the index by 4% a year.”

LENS 2

The positions

Where did the outperformance come from?

Which holdings, sectors and periods contributed

LENS 3

The decisions

Which choices added value, and did they do so consistently?

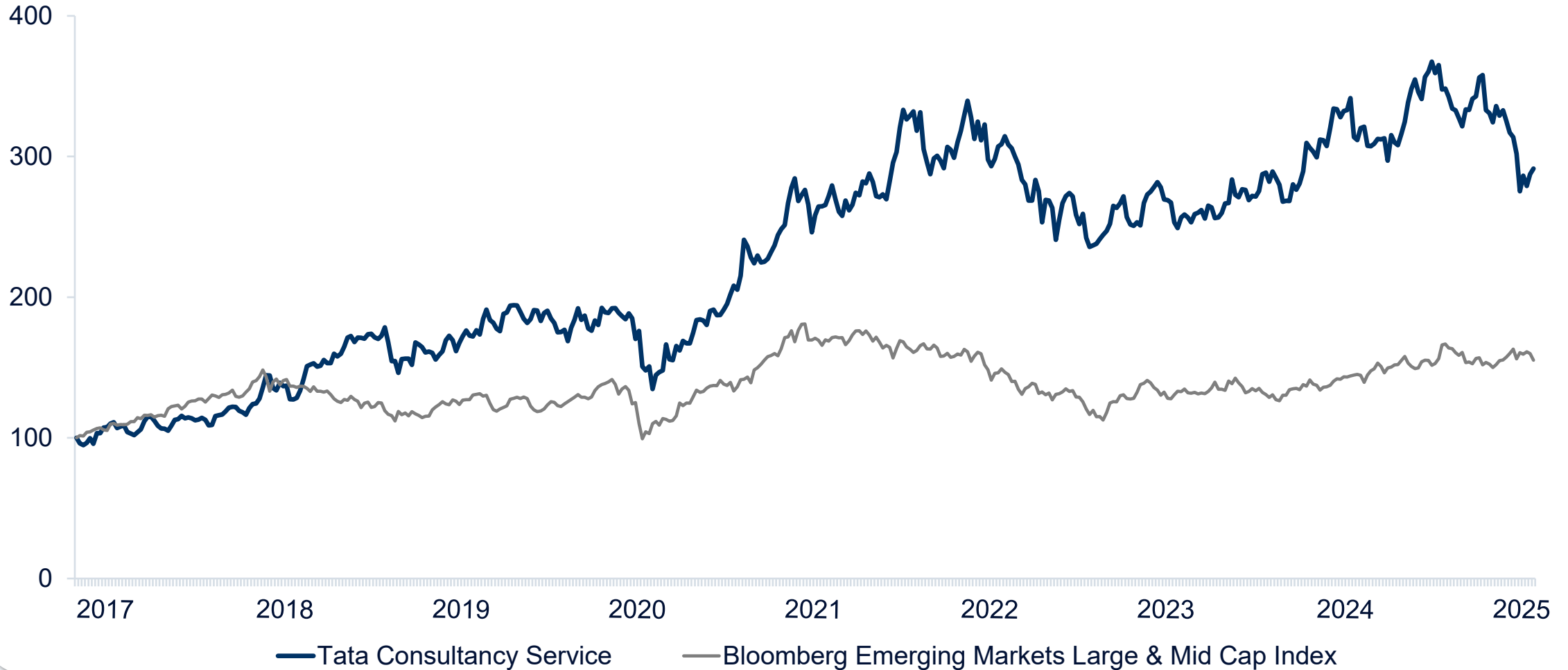
This is often limited to discussions with the manager.

But what if every purchase, addition, trim and sale becomes a dated, sized observation?

A typical stock example a manager would show

PRISM Example

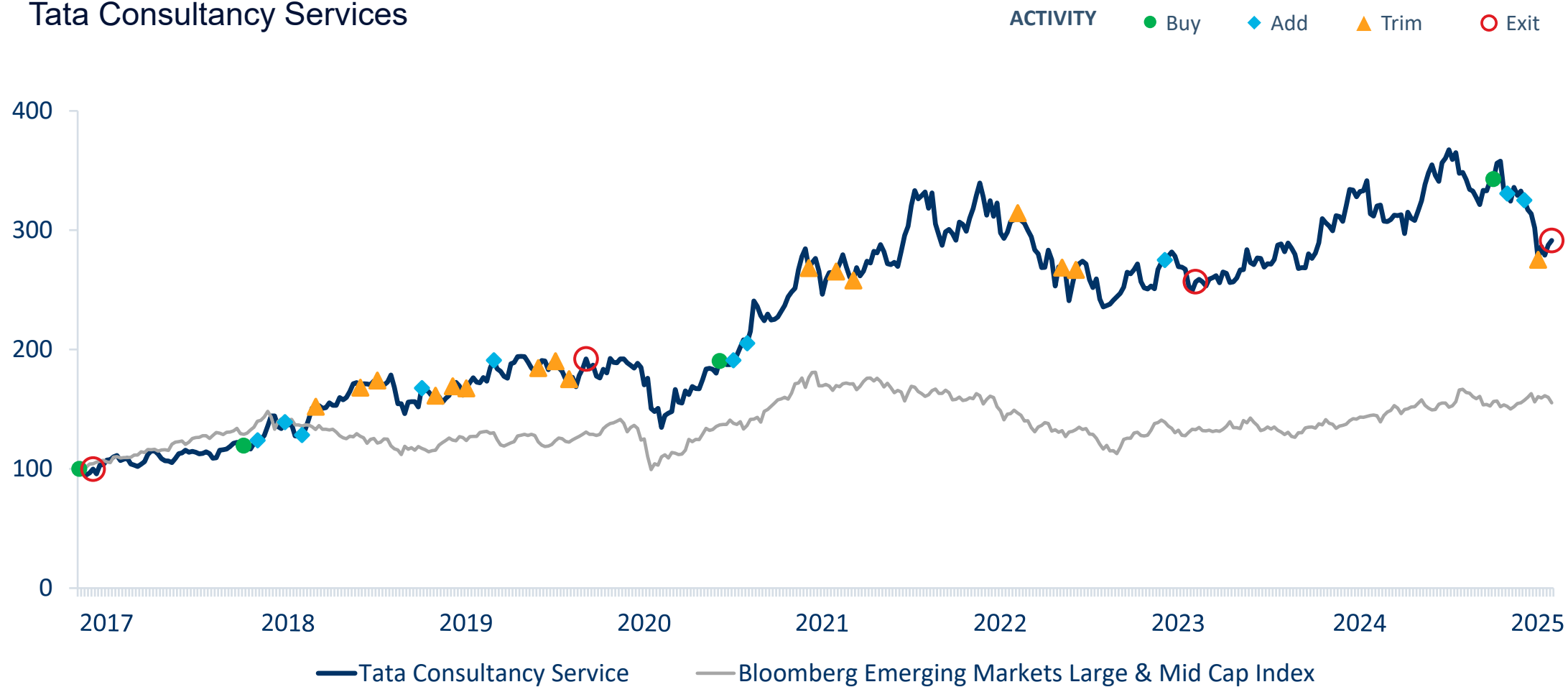
PRISM Analysis of an Emerging Market Holding Tata Consultancy Services



Contains many decisions

PRISM Example

Actions of an Emerging Market Holding Tata Consultancy Services



A partial print, not a fingerprint

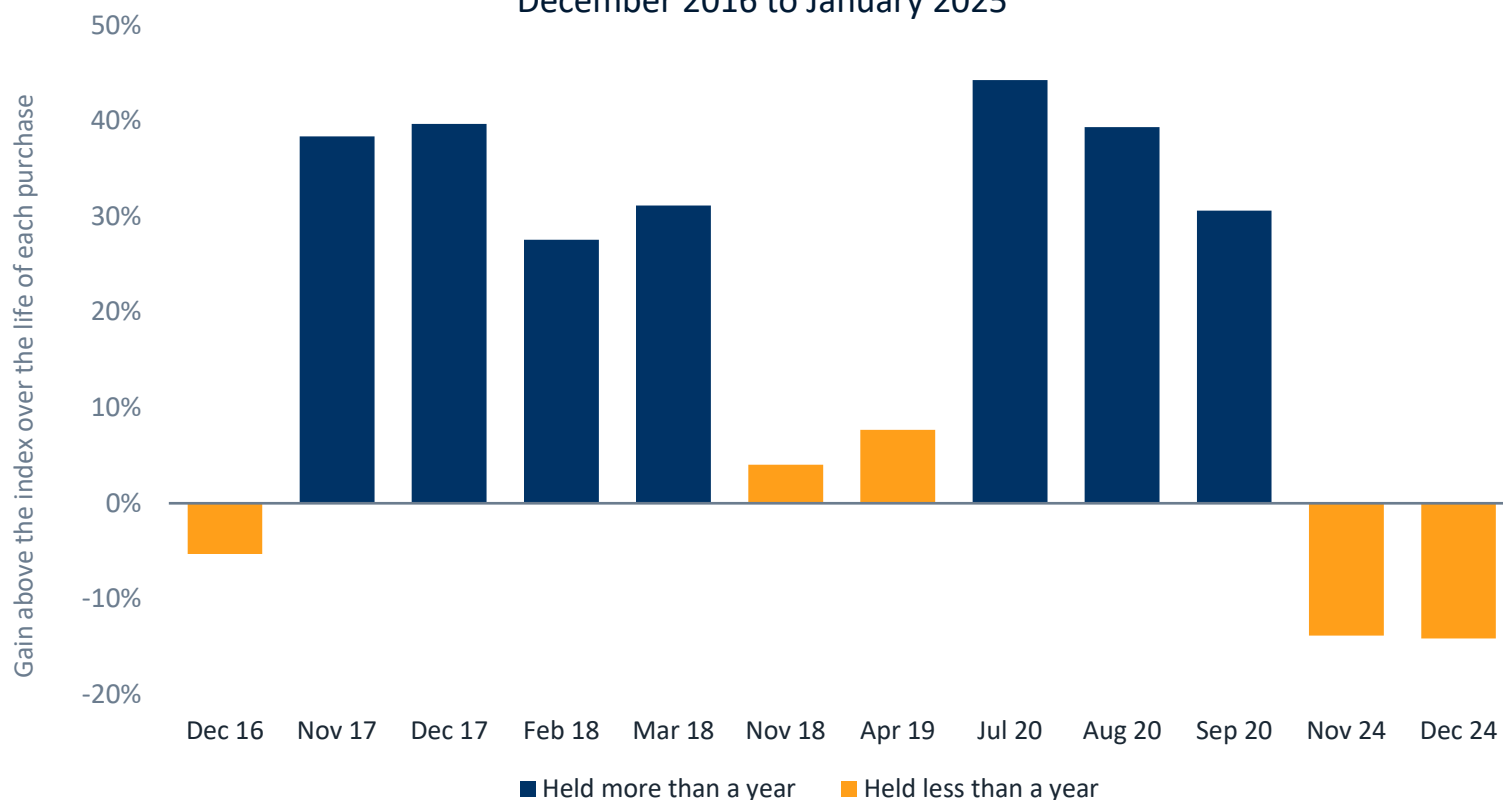
PRISM enables us to individually track each decision over time

m



Every purchase of Tata Consultancy Services

December 2016 to January 2025



WHAT ONE HOLDING SAYS

Picking – good?

9 of the 12 purchases beat the index

Sizing – poor?

The two largest commitments both underperformed

Holding – good?

All 7 held over a year beat; but only 2 of the 5 held under a year beat

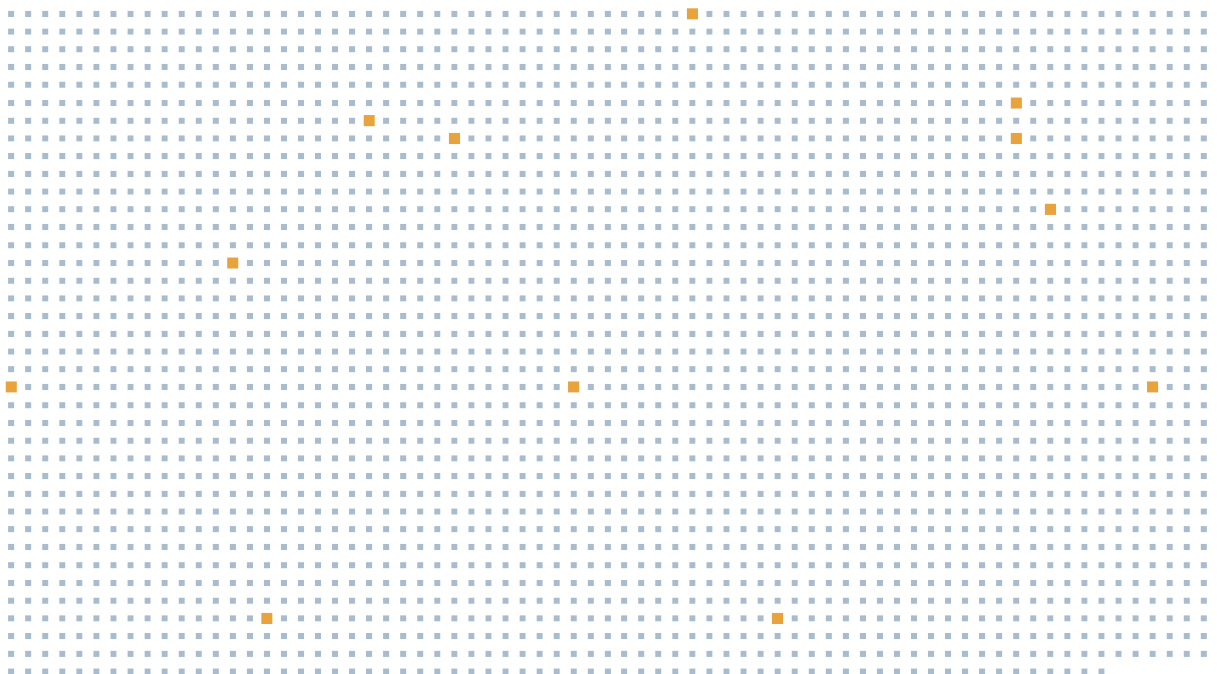
Selling – poor?

3 of the 4 exits were followed by the stock beating the index

Every purchase, dividend, trim and sale is assessed against the index level on the date the cash moved

Now every decision the manager made

Each square is one purchase decision, in date order,
December 2016 to May 2026



2,729

purchase decisions, tracked and measured the same way

One by hand. Not 2,729.

The twelve gold squares are the Tata purchases — an afternoon's work by hand. The rest were not possible at all.

7,000 decisions across buys, adds, trims and exits, producing 90,000 rows of data

PRISM analyses the decision record in over 120 ways

We examine the data in many ways, then test whether each apparent trait is evidence or noise.



The full fingerprint

The same four traits, run across the entire set of decisions

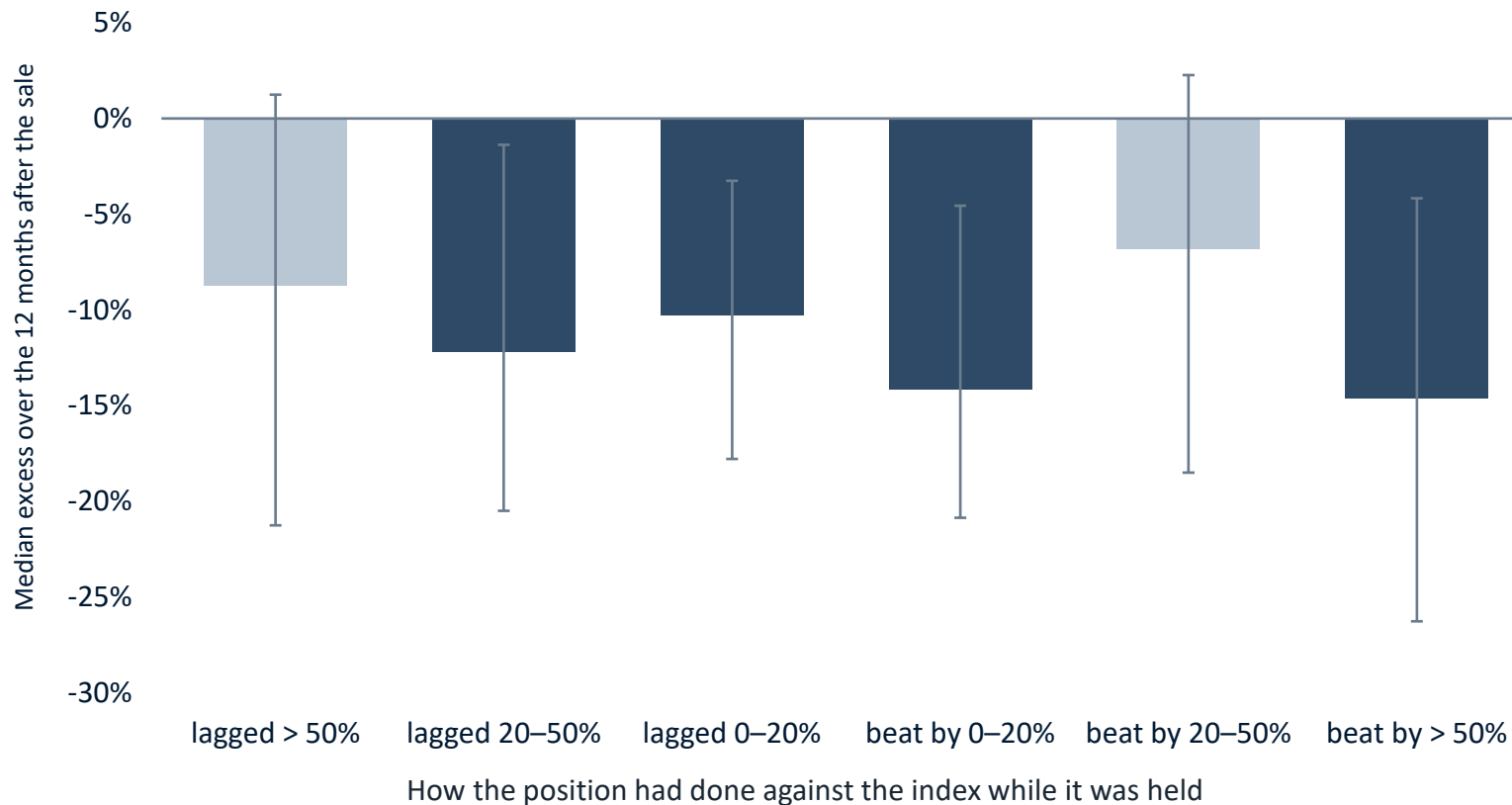


TRAIT	WHAT TATA SAID	WHAT 2,729 DECISIONS SAY	
Picking	9 of 12 beat the index	1,218 of 2,432 closed positions · 50%	REVERSED
Sizing	the biggest bets were the worst	capital-weighted beats equal-weighted	REVERSED
Holding	longer holding periods better than shorter	69% of long holds · 44% of short	HELD
Selling	3 of 4 exits were wrong	580 of 973 independent exits vindicated · 60%	REVERSED

Three of four observations on a single stock example were wrong about this manager

What happened after they sold?

Once a position is sold, conventional attribution reports cannot capture what happened to the stock after exit. PRISM's decisions database still has it and can ask what happened next.



GOOD SELL DISCIPLINE

-10.4%

median excess of the sold stock over the following twelve months

2,180 sales · 973 independent bets

60% went on to lag the index

All six bands are negative — it holds whether the position had beaten the index while held or lagged it.

Bars show the median with its 95% interval; pale bars are the two bands whose interval spans zero. Forward returns are measured against the index, not in absolute terms — a share that rose 10% while the index rose 20% was a good sale.

AI made it possible. We make the decisions.

IN A SPREADSHEET

SCALE

One fund

CHANGING IT

Rebuild the workbook

DEFINITIONS

Ours, but difficult to inspect

FROM A SPECIALIST

SCALE

Possible, at institutional cost

CHANGING IT

A change request and a fee

DEFINITIONS

Theirs

BUILT IN-HOUSE WITH AI

SCALE

Every manager we research

CHANGING IT

The same afternoon

DEFINITIONS

Ours, and open to inspection

AI supplied the engineering. Every investment judgement is ours.

AI ENABLED US TO

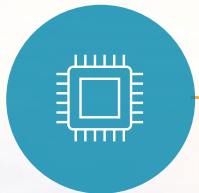
- Turn our specification into working code
- Test ideas and revise the methodology quickly
- Apply the same analysis consistently across managers

WE STILL DECIDE

- Which questions are worth asking
- What constitutes an investment decision
- Which methodology to use

Deeper research. Broader insight. Better judgement.

AI expands what we can cover. PRISM deepens what we can test.
Our investment team turns stronger evidence into better decisions.



AI

BROADEN THE RESEARCH



PRISM

DEEPENS THE ANALYSIS



Our team

OWN THE JUDGEMENT

MORE COVERAGE • MORE DEPTH • BETTER JUDGEMENT

Thank you



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